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Harnessing the Power of Storytelling

By Ryan Hagemann High Desert Museum Board Chair

Stories are powerful. The stories we tell give shape to the world, and they meaningfully connect our experiences with others. That's why with your support, the High Desert Museum has strived over the past year to empower individuals to discover new stories, experience stories akin to their own and tell their own stories. For example, this past year, Gwen Carr with the Oregon Black Pioneers shared stories of African Americans on the Oregon Trail during our annual Oregon Encounters festival for fourth-grade students. These stories enabled many students to see themselves reflected in Oregon's history for the first time.

The Museum is doing more to harness the power of storytelling through several exciting projects. In 2016, the Museum was one of four institutions in the nation to receive an Institute of Museum and Library Services STEMeX grant, which funded an innovative study on how to better engage rural families in STEM (Science, Technology, Engineering and Math) fields through storytelling. Over the past two years, the Museum hosted a series of workshops that connected rural families to science through the stories of STEM practitioners and facilitated the creation of their own stories. Hearing the story of a female scientist who grew up in Central Oregon, for instance, empowered young girls in the program to see themselves as scientists. Through presentations at professional conferences, we are now contributing to the national dialogue on STEM learning, impacting how people across the country engage with STEM fields.

Another Institute of Museum and Library Services funded project, Weaving Stories, is enabling Museum staff to learn about storytelling in partnership with The Museum At Warm Springs. This collaborative project is advancing the capacity of staff at both museums to respectfully tell the stories of Plateau Indians to broad audiences. We are learning how to weave together diverse stories to build deeper understanding of the High Desert as a shared region.

From exhibitions to community conversations to educational experiences, you as visitors, members, donors and volunteers made thousands of stories possible over the past year. We thank you.

HIGH DESERT MUSEUM

YOUR SUPPORT MAKES A DIFFERENCE



2018 FINALIST
National Medal
for
Museum & Library Service

27,273volunteer hours valued at \$673,394

special events and programs, providing inspiration for 5,740 attendees

187,457visitors,
a 43 percent growth in attendance since 2008

12,265
people able to access
the Museum with
reduced-price and free
admission programs



1 of 5
museums nationally
selected for Cultural
Competency Learning
Institute, based on our
continuing work on
diversity and inclusion

14,600 children served by our educational programs

"I love the gay rodeo exhibit! It's wonderful to see this aspect of Western and LGBTQ history that I didn't know about."

 Visitor comment about Blake Little: Photographs from the Gay Rodeo





hours training for 63 teachers in STEM (science, technology, engineering & math)

HIGH DESERT MUSEUM

FINANCIAL SUMMARY

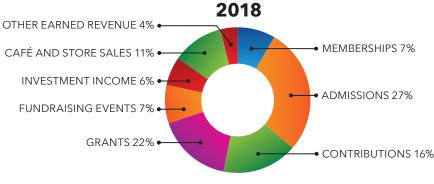
FOR THE FISCAL YEAR ENDING JUNE 30, 2018

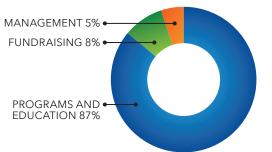


PROGRAMMATIC

DOLLARS WELL SPENT

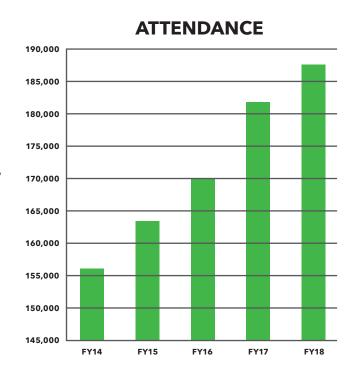
EFFICIENCY





2018

2017



Statement of Financial Position (All Funds)

	2018	2017
ASSETS		
Current Assets		
Cash and cash equivalents	\$1,873,798	\$1,491,723
Receivables	\$204,245	\$164,703
Inventory	\$113,000	\$107,098
Prepaid expenses and deposits	\$94,045	\$82,047
TOTAL CURRENT ASSETS	\$2,285,088	\$1,845,571
Grants receivable, noncurrent	\$30,000	\$60,000
Endowment Investments	\$3,347,759	\$3,166,428
Fixed Assets, net	\$12,895,599	\$13,196,891
TOTAL ASSETS	\$18,558,446	\$18,268,890
LIABILITIES AND NET ASSETS Current Liabilities		
Accounts payable and accrued expenses	\$448,770	\$365,819
Deferred revenue	\$147,203	\$84,401
TOTAL CURRENT LIABILITIES	\$595,973	\$450,220
NET ASSETS Unrestricted		
Board designated endowment	\$600,340	\$502,012
Undesignated	\$13,354,462	\$13,031,670
Total unrestricted	\$13,954,802	\$13,533,682
Temporarily restricted	\$2,403,729	\$2,683,876
Permanently restricted	\$1,603,942	\$1,601,112
TOTAL NET ASSETS	\$17,962,473	\$17,818,670
TOTAL LIABILITIES AND NET ASSETS	\$18,558,446	\$18,268,890

With comparative totals for the year ending June 30, 2017

Statement of Financial Activities (All Funds)

OPERATING SUPPORT AND REVENUE Memberships \$354,681 \$342,151 Admissions, net of discounts \$1,320,589 \$1,267,953 Contributions \$818,243 \$762,936 Educational and program fees \$143,977 \$141,573 Museum store and café sales, net of COGS \$557,114 \$473,795 Grants \$1,080,276 \$782,769 Fundraising events, net \$352,547 \$204,248 Event rental \$53,009 \$59,254 Investment income \$276,907 \$358,620 Gain (loss) on disposal of assets \$0 \$(1,886) Other revenue \$16,241 \$61,279 TOTAL OPERATING SUPPORT AND REVENUE EXPENSES Program Services Exhibits \$1,523,411 \$1,355,848 Education and program fees \$863,411 \$842,779 Visitor services \$712,914 \$670,233 Communications \$475,007 \$461,035 Total program services \$3,574,743 \$338,848 Fun		2018	2017
Admissions, net of discounts \$1,320,589 \$1,267,953 Contributions \$818,243 \$762,936 Educational and program fees \$143,977 \$141,573 Museum store and café sales, net of COGS \$557,114 \$473,779 Grants \$1,080,276 \$782,769 Fundraising events, net \$352,547 \$204,248 Event rental \$53,009 \$59,254 Investment income \$276,907 \$358,620 Gain (loss) on disposal of assets \$0 \$(1,886) Other revenue \$16,241 \$61,279 TOTAL OPERATING SUPPORT AND REVENUE \$4,973,584 \$4,452,692 EXPENSES **Program Services \$863,411 \$1,355,848 Education and program fees \$863,411 \$842,779 Visitor services \$712,914 \$670,233 Communications \$475,007 \$461,035 Total program services \$3,574,743 \$3,329,895 Support Services Management and general \$245,163 \$219,432 Fundraising \$358,485 \$338	OPERATING SUPPORT AND REVENUE		
Contributions \$818,243 \$762,936 Educational and program fees \$143,977 \$141,573 Museum store and café sales, net of COGS \$557,114 \$473,795 Grants \$1,080,276 \$782,769 Fundraising events, net \$352,547 \$204,248 Event rental \$53,009 \$59,254 Investment income \$276,907 \$358,620 Gain (loss) on disposal of assets \$0 \$(1,886) Other revenue \$16,241 \$61,279 TOTAL OPERATING SUPPORT AND REVENUE \$4,973,584 \$4,452,692 EXPENSES Frogram Services \$863,411 \$842,779 Visitor services \$712,914 \$670,233 Communications \$475,007 \$461,035 Total program services \$3,574,743 \$3,329,895 Support Services \$45,163 \$219,432 Fundraising \$358,485 \$338,848 Total support services \$603,648 \$558,280 TOTAL OPERATING EXPENSES \$4,178,391 \$3,883,175 GAIN (LOSS) BEFORE DEPRECIATION	Memberships	\$354,681	\$342,151
Educational and program fees	Admissions, net of discounts	\$1,320,589	\$1,267,953
Museum store and café sales, net of COGS \$557,114 \$473,795 Grants \$1,080,276 \$782,769 Fundraising events, net \$352,547 \$204,248 Event rental \$53,009 \$59,254 Investment income \$276,907 \$358,620 Gain (loss) on disposal of assets \$0 \$(1,886) Other revenue \$16,241 \$61,279 TOTAL OPERATING SUPPORT AND REVENUE EXPENSES Frogram Services Exhibits \$1,523,411 \$1,355,848 Education and program fees \$863,411 \$842,779 Visitor services \$712,914 \$670,233 Communications \$475,007 \$461,035 Total program services \$3,574,743 \$3,329,895 Support Services Management and general \$245,163 \$219,432 Fundraising \$358,485 \$338,848 Total operating expenses \$4,178,391 \$3,888,175 GAIN (LOSS) BEFORE DEPRECIATION \$795,193 \$564,517	Contributions	\$818,243	\$762,936
Grants \$1,080,276 \$782,769 Fundraising events, net \$352,547 \$204,248 Event rental \$53,009 \$59,254 Investment income \$276,907 \$358,620 Gain (loss) on disposal of assets \$0 \$(1,886) Other revenue \$16,241 \$61,279 TOTAL OPERATING SUPPORT AND REVENUE \$4,973,584 \$4,452,692 EXPENSES Program Services Exhibits \$1,523,411 \$1,355,848 Education and program fees \$863,411 \$842,779 Visitor services \$712,914 \$670,233 Communications \$475,007 \$461,035 Total program services \$3,574,743 \$3,329,895 Support Services Management and general \$245,163 \$219,432 Fundraising \$358,485 \$338,848 Total support services \$4,178,391 \$3,888,175 GAIN (LOSS) BEFORE DEPRECIATION \$795,193 \$564,517 Depreciation expense \$651,390 \$627,	Educational and program fees	\$143,977	\$141,573
Fundraising events, net \$352,547 \$204,248 Event rental \$53,009 \$59,254 Investment income \$276,907 \$358,620 Gain (loss) on disposal of assets \$0 \$(1,886) Other revenue \$16,241 \$61,279 TOTAL OPERATING SUPPORT AND REVENUE EXPENSES Program Services Exhibits \$1,523,411 \$1,355,848 Education and program fees \$863,411 \$842,779 Visitor services \$712,914 \$670,233 Communications \$475,007 \$461,035 Total program services \$3,574,743 \$3,329,895 Support Services Management and general \$245,163 \$219,432 Fundraising \$358,485 \$338,848 Total support services \$603,648 \$558,280 TOTAL OPERATING EXPENSES \$4,178,391 \$3,888,175 GAIN (LOSS) BEFORE DEPRECIATION \$795,193 \$564,517 Depreciation expense	Museum store and café sales, net of COGS	\$557,114	\$473,795
Event rental \$53,009 \$59,254 Investment income \$276,907 \$358,620 Gain (loss) on disposal of assets \$0 \$(1,886) Other revenue \$16,241 \$61,279 TOTAL OPERATING SUPPORT \$4,973,584 \$4,452,692 EXPENSES	Grants	\$1,080,276	\$782,769
Investment income	Fundraising events, net	\$352,547	\$204,248
Gain (loss) on disposal of assets \$0 \$(1,886) Other revenue \$16,241 \$61,279 TOTAL OPERATING SUPPORT AND REVENUE \$4,973,584 \$4,452,692 EXPENSES Program Services \$1,523,411 \$1,355,848 Education and program fees \$863,411 \$842,779 Visitor services \$712,914 \$670,233 Communications \$475,007 \$461,035 Total program services \$3,574,743 \$3,329,895 Support Services Management and general \$245,163 \$219,432 Fundraising \$358,485 \$338,848 Total support services \$603,648 \$558,280 TOTAL OPERATING EXPENSES \$4,178,391 \$3,888,175 GAIN (LOSS) BEFORE DEPRECIATION \$795,193 \$564,517 Depreciation expense	Event rental	\$53,009	\$59,254
Other revenue \$16,241 \$61,279 TOTAL OPERATING SUPPORT AND REVENUE \$4,973,584 \$4,452,692 EXPENSES Program Services Exhibits \$1,523,411 \$1,355,848 Education and program fees \$863,411 \$842,779 Visitor services \$712,914 \$670,233 Communications \$475,007 \$461,035 Total program services \$3,574,743 \$3,329,895 Support Services Management and general \$245,163 \$219,432 Fundraising \$358,485 \$338,848 Total support services \$603,648 \$558,280 TOTAL OPERATING EXPENSES \$4,178,391 \$3,888,175 GAIN (LOSS) BEFORE DEPRECIATION \$795,193 \$564,517 Depreciation expense	Investment income	\$276,907	\$358,620
### TOTAL OPERATING SUPPORT AND REVENUE \$4,973,584 \$4,452,692	Gain (loss) on disposal of assets	\$0	\$(1,886)
EXPENSES Program Services \$1,523,411 \$1,355,848 Education and program fees \$863,411 \$842,779 Visitor services \$712,914 \$670,233 Communications \$475,007 \$461,035 Total program services \$3,574,743 \$3,329,895 Support Services \$475,007 \$461,035 Management and general \$245,163 \$219,432 Fundraising \$358,485 \$338,848 Total support services \$603,648 \$558,280 TOTAL OPERATING EXPENSES \$4,178,391 \$3,888,175 GAIN (LOSS) BEFORE DEPRECIATION \$795,193 \$564,517 Depreciation expense \$651,390 \$627,235	Other revenue	\$16,241	\$61,279
EXPENSES Program Services Exhibits \$1,523,411 \$1,355,848 Education and program fees \$863,411 \$842,779 Visitor services \$712,914 \$670,233 Communications \$475,007 \$461,035 Total program services \$3,574,743 \$3,329,895 Support Services \$475,163 \$219,432 Fundraising \$358,485 \$338,848 Total support services \$603,648 \$558,280 TOTAL OPERATING EXPENSES \$4,178,391 \$3,888,175 GAIN (LOSS) BEFORE DEPRECIATION \$795,193 \$564,517 Depreciation expense \$651,390 \$627,235	TOTAL OPERATING SUPPORT	\$4,973,584	\$4,452,692
Program Services Exhibits \$1,523,411 \$1,355,848 Education and program fees \$863,411 \$842,779 Visitor services \$712,914 \$670,233 Communications \$475,007 \$461,035 Total program services \$3,574,743 \$3,329,895 Support Services ** ** Management and general \$245,163 \$219,432 Fundraising \$358,485 \$338,848 Total support services \$603,648 \$558,280 TOTAL OPERATING EXPENSES \$4,178,391 \$3,888,175 GAIN (LOSS) BEFORE DEPRECIATION \$795,193 \$564,517 Depreciation expense \$651,390 \$627,235	AND REVENUE		
Exhibits \$1,523,411 \$1,355,848 Education and program fees \$863,411 \$842,779 Visitor services \$712,914 \$670,233 Communications \$475,007 \$461,035 Total program services \$3,574,743 \$3,329,895 Support Services Wanagement and general \$245,163 \$219,432 Fundraising \$358,485 \$338,848 Total support services \$603,648 \$558,280 TOTAL OPERATING EXPENSES \$4,178,391 \$3,888,175 GAIN (LOSS) BEFORE DEPRECIATION \$795,193 \$564,517 Depreciation expense \$651,390 \$627,235	EXPENSES		
Education and program fees \$863,411 \$842,779 Visitor services \$712,914 \$670,233 Communications \$475,007 \$461,035 Total program services \$3,574,743 \$3,329,895 Support Services \$475,163 \$219,432 Fundraising \$358,485 \$338,848 Total support services \$603,648 \$558,280 TOTAL OPERATING EXPENSES \$4,178,391 \$3,888,175 GAIN (LOSS) BEFORE DEPRECIATION \$795,193 \$564,517 Depreciation expense \$651,390 \$627,235	Program Services		
Visitor services \$712,914 \$670,233 Communications \$475,007 \$461,035 Total program services \$3,574,743 \$3,329,895 Support Services Wanagement and general standards sta	Exhibits	\$1,523,411	\$1,355,848
Communications \$475,007 \$461,035 Total program services \$3,574,743 \$3,329,895 Support Services \$245,163 \$219,432 Fundraising \$358,485 \$338,848 Total support services \$603,648 \$558,280 TOTAL OPERATING EXPENSES \$4,178,391 \$3,888,175 GAIN (LOSS) BEFORE DEPRECIATION \$795,193 \$564,517 Depreciation expense \$651,390 \$627,235	Education and program fees	\$863,411	\$842,779
Total program services \$3,574,743 \$3,329,895 Support Services Management and general \$245,163 \$219,432 Fundraising \$358,485 \$338,848 Total support services \$603,648 \$558,280 TOTAL OPERATING EXPENSES \$4,178,391 \$3,888,175 GAIN (LOSS) BEFORE DEPRECIATION \$795,193 \$564,517 Depreciation expense \$651,390 \$627,235	Visitor services	\$712,914	\$670,233
Support Services Management and general \$245,163 \$219,432 Fundraising \$358,485 \$338,848 Total support services \$603,648 \$558,280 TOTAL OPERATING EXPENSES \$4,178,391 \$3,888,175 GAIN (LOSS) BEFORE DEPRECIATION \$795,193 \$564,517 Depreciation expense \$651,390 \$627,235	Communications	\$475,007	\$461,035
Management and general \$245,163 \$219,432 Fundraising \$358,485 \$338,848 Total support services \$603,648 \$558,280 TOTAL OPERATING EXPENSES \$4,178,391 \$3,888,175 GAIN (LOSS) BEFORE DEPRECIATION \$795,193 \$564,517 Depreciation expense \$651,390 \$627,235	Total program services	\$3,574,743	\$3,329,895
Management and general \$245,163 \$219,432 Fundraising \$358,485 \$338,848 Total support services \$603,648 \$558,280 TOTAL OPERATING EXPENSES \$4,178,391 \$3,888,175 GAIN (LOSS) BEFORE DEPRECIATION \$795,193 \$564,517 Depreciation expense \$651,390 \$627,235	Support Services		
Fundraising \$358,485 \$338,848 Total support services \$603,648 \$558,280 TOTAL OPERATING EXPENSES \$4,178,391 \$3,888,175 GAIN (LOSS) BEFORE DEPRECIATION \$795,193 \$564,517 Depreciation expense \$651,390 \$627,235	• •	\$245.163	\$219,432
Total support services \$603,648 \$558,280 TOTAL OPERATING EXPENSES \$4,178,391 \$3,888,175 GAIN (LOSS) BEFORE DEPRECIATION \$795,193 \$564,517 Depreciation expense \$651,390 \$627,235	o o	· · · · · · · · · · · · · · · · · · ·	·
GAIN (LOSS) BEFORE DEPRECIATION \$795,193 \$564,517 Depreciation expense \$651,390 \$627,235	9	· · · · · · · · · · · · · · · · · · ·	
Depreciation expense \$651,390 \$627,235	TOTAL OPERATING EXPENSES	\$4,178,391	\$3,888,175
	GAIN (LOSS) BEFORE DEPRECIATION	\$795,193	\$564,517
	Depreciation expense	\$651,390	\$627,235
	•	·	

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The Museum is deeply grateful for supporters at all levels. While we strive for accuracy on this report, there may be errors. Please call 541-382-4754 ext. 248 with questions or concerns.

Thank you!

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